



2020 ANNUAL REPORT

Tr'ondëk Hwëch'in
TRUST





The Trust's mandate is to preserve the Trust Property for future generations of the Tr'ondëk Hwëch'in and to receiving, holding, managing, investing, allocating and otherwise any income earned by the Trust for the purposes of promoting, funding or carrying out social, community or economic development activities of direct benefit to the Tr'ondëk Hwëch'in.





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MEET THE TRUSTEES



MAUREEN BIRCKEL

Maureen has been a Trustee with the Tr'ondëk Hwëch'in Trust since its creation in 2009. She was appointed by her fellow trustees as Secretary/Treasurer in 2011, to oversee the day-to-day administrative matters for the Trust and continues in this role. She continues to work with our private market investments to secure citizens' discounts at the various businesses, employment opportunities and mentorship opportunities for citizens.



MAJIDA L. LORD-MARTIN

It's our responsibility as Tr'ondëk Hwëch'in to get involved, work together, help, understand, teach and encourage our fellow citizens to a prosperous future. Majida continues to encourage all TH citizens, especially our younger citizens to get involved and learn about the Trust and all your businesses, investments and opportunities that exist together we can create growth and opportunities for future generations. Majida has worked with the Trust since 2007, has been a trustee for eleven years and enjoys her work with the Trust and is always willing to help progress.



MARYANN KNUTSON

Drin Hozo,

MaryAnn Knutson has been part of the Tr'ondëk Hwëch'in Trust for the last 6 years. She appreciates and respects working with the Trustees, Protector and the financial advisor's that are involved working with and advising the Trust. She attended the NATOA Conferences and found them very interesting and enlightening hearing from the speakers and other FN Trusts from all over Canada. She has completed the online "Aboriginal Trust Officers Training Program". She enjoys living in Dawson with her family and spending time with her Grandkids. In the past, she has worked for the TH for many years and appreciates being part of her First Nation culture and enjoys passing it on to her family. Her full-time work is with her husband in their small mining business which keeps her busy throughout the year.



DARREN KATES

Darren is a member of the Tr'ondëk Hwëch'in First Nation. He has lived in the Yukon for the majority of his life.

After many years working in Alberta, Darren returned to the Yukon to be with family. Darren uses his experience to facilitate Yukon projects as an employee of the Yukon Government.

Darren is an avid outdoorsman participating in traditional pursuits such as Hunting, Fishing and Trapping.

Darren's interest in the TH Trust is to promoting positive growth and provide resources for all Tr'ondëk Hwëch'in members, current and future generation.

Darren is honored and proud to sit as a representative Trustee on the TH Trust. Darren believes education and community involvement is essential to promote a healthy and prosperous future.



KALILAH OLSON

Hi, my name is Kalilah Olson!

A bit about me... I am currently enrolled at Mount Royal University in Calgary, AB. I am just finishing my second year at University. The first year I was in the Bachelor of Business Administration program before I decided to switch to the Bachelor of Education Program with a minor in Indigenous Studies. I hope to bring my Indigenous perspective to the education system to work towards a more inclusive and diverse curriculum for students.

I work at the Tr'inke Zho daycare in Dawson City as the day camp supervisor in the summer times. I have been a part of the youth council and a youth rep at the elder council meetings in previous years. I have been committed to learning and growing my knowledge about my culture and history. Now that I am a part of the Tr'ondëk Hwëch'in Trust, I have the opportunity to be able to work with many influential citizens within our First Nation and expand my knowledge even further. Working on the Trust, I can make informed and meaningful contributions from a youth, community member, and citizen perspective.



TRUSTEES' REPORT

The Trustees are pleased to present their 2020 Annual Report. This report summarizes the Trust's private and public market investments for 2020.

The Trustees' mission and mandate continues to be to protect and grow the money in the Trust for current and future generations.

This year the Trust was able to make a 2nd distribution to Tr'ondëk Hwëch'in on behalf of citizens in the amount of \$1,395,427.89. These funds are now available for access by citizens who qualify in accordance with the Distribution Policy approved by the General Assembly.

This year was very unique with the Covid-19 pandemic. In the first quarter of 2020 we saw our public market gains from 2019 wiped out however by the end of the year, we were able to regain those losses and end the year with an increase in the public market portfolio of 8.31%.

The private market investments have been impacted by Covid-19 and have worked hard to minimize losses and access government programs while other investments have seen a large increase in sales.

We encourage you to visit our new webpage at thtrust.com to view our Trust Indenture, Investment Policies or to obtain contact information for employment opportunities or citizen discounts for the companies under our portfolio.

MÄHSI,

Maureen Birckel, MaryAnn Knutson, Kalilah Olson, Darren Kates and Majida Lord



MESSAGE FROM THE PROTECTOR



DARYN LEAS

Protector, Tr'ondëk Hwëch'in Trust

I hope that you and your family members are well and healthy.

2020 was a very challenging year. The impacts of the COVID pandemic affected everyone and everything. We were unable to get together with our families. We were unable to socialize with friends or travel for leisure. Some lost their employment. Others had to work alone at home. We faced isolation and loneliness. We had to adapt and change.

The COVID pandemic also affected global markets and businesses around the world. While global equity markets dropped more than 25 percent in the first quarter of 2020, I am pleased to confirm that the Trust's public market investments recovered and had a strong return of 8.31 percent for 2020.

In addition to its public market investments, the Trust also has ownership interests in various local businesses and these businesses were able to weather 2020. For some of our businesses, such as Northern Vision Development and Yukon Inn, the impacts of the COVID pandemic were challenging but they exceeded projections and others, such as Kilrich Industries Limited, did very well despite the pandemic. In particular, CII had a terrific year as its management focused on debt reduction and business growth.

I applaud the efforts of our investment managers and advisors and the management of our businesses who made prudent, but often difficult, decisions in 2020. I also applaud the work of the Trustees to hold steady despite the volatility of the public markets and the uncertainty of the private investments in 2020. As of December 31, 2020, the trust property was estimated to be worth more than \$75 million, including public market investments of \$46.6 million. This means that the Trustees should be able to continue to provide annual disbursements to each Tr'ondëk Hwëch'in ("TH") citizen in accordance with the disbursement policy

approved by the General Assembly. While the amount of the annual disbursement is modest, it is important for the Trust to provide a benefit to TH citizens. We hope that these disbursements serve to strengthen our families and support our well-being.

Looking forward, recent reports have predicted a strong rebound in employment, consumer spending and manufacturing in 2021. Canada should benefit from rising demand for commodities. The impact of massive government stimulus packages and progress on vaccines and therapeutic treatments should promote economic recovery should progress. The global economy is projected to grow close to 5 percent in 2021. Therefore, I am optimistic that the Trust's investments will continue to prosper and grow for the benefit of our current and future generations.

I invite TH citizens to attend the Trust's annual general meetings that are usually held in early June in Dawson. At these annual meetings, the management of our businesses and the investment managers and advisors for our public market investments provide a comprehensive report to TH citizens and inform them about their operations and objectives and respond to questions. This is important since each of these businesses has a board of directors and, as a result, the Trustees are not involved in their management decisions or day-to-day operations. Last year's annual meeting was cancelled due to the COVID pandemic.

Let's continue to be committed to unity and working together to establish a prosperous and vibrant community and citizenship. I believe that the Trust can support and expedite these efforts.

If you have any questions or require any information about the Trust, please do not hesitate to contact me at your convenience at daryn.leas@me.com.

MÄHSI,

Daryn Leas,
Protector, Tr'ondëk Hwëch'in Trust

ABOUT THE TRUST



How was the decision made to create the Trust?

Chief and Council created the Trust Committee (Doris Martin, Ronald Johnson, Angie Joseph-Rear, Pat Titus and Majida Lord) in 2008 at the direction of the General Assembly. This committee held community meetings in both Whitehorse and Dawson and asked citizens what was important to them in creating a Trust Indenture. The Trust Indenture was finalized and submitted to the General Assembly for final approval in 2009.

Who is the Tr'ondëk Hwëch'in Trust?

The Tr'ondëk Hwëch'in Trust was formally established on September 24, 2009 through the irrevocable Trust Indenture approved by the General Assembly in August 2009. The Trust is a separate legal entity from Chief and Council and the Government. The Trust Indenture provides the Trustees with authority to manage and invest the compensation dollars.

What is a Trust?

A legal relationship where one party transfers property to another party for the benefit of a third-party.

(Example: Tr'ondëk Hwëch'in transferred its compensation dollars and business assets to the Tr'ondëk Hwëch'in Trust for the benefit of all Tr'ondëk Hwëch'in citizens).

What is the purpose and objectives of the Tr'ondëk Hwëch'in Trust?

- ▶ To preserve the Trust Property for future generations.
- ▶ To receive, hold, manage, invest and allocate income earned from Trust Property for the purpose of:
 - ▶ promoting, funding or carrying out social, community or economic development activities of direct benefit to the Tr'ondëk Hwëch'in;
 - ▶ for the benefit of all citizens of Tr'ondëk Hwëch'in.



DISTRIBUTION FROM THE TRUST

What is the Trust?

The General Assembly approved the trust indenture in 2009 (the “**Indenture**”) which established the Tr’ondëk Hwëch’in Trust (the “**Trust**”) and set out the terms and conditions to govern its management and administration. The Indenture also establishes the roles and responsibilities of the Trustees and Protector.

The Trust is separate and independent from the Tr’ondëk Hwëch’in (the “**TH**”). It is responsible to hold and manage the financial compensation investments and certain other assets of the TH on behalf of the TH citizens.

What is the Trust Property?

“Trust property” refers to the monies and assets transferred to or settled on the Trust.

The TH Council transferred the financial compensation paid to the TH under the *Tr’ondëk Hwëch’in Final Agreement* (the “**Final Agreement**”) to the Trustees. In addition, the TH transferred various investments made with the TH financial compensation before the establishment of the Trust and certain other assets that were purchased with surplus program and service or administrative funding.

Today the value of the trust property exceeds \$70 million.

How is the Trust Property managed?

The Trustees have a legal duty to manage the trust property in the best interests of the TH and TH citizens in accordance with their broad powers, authorities and liabilities under the Indenture.

The Trustees made an investment policy to guide the investment of the trust property. Shaunessy Investment Counsel and Mawer Investment Management, the managers of the Trust’s public market investments, invests the trust property in accordance with this investment policy.

The Trust’s ownership interests in various companies are managed by the boards of the specific companies. The Trustees appoint persons to these boards who are responsible to provide periodic reports to the Trustees.

Please see page 10 of this annual report that provides a summary of the investments of the trust property.

Why is Trust Property distributed from the Trust?

While the Trustees have authority under the Indenture to make distributions of the trust property to the TH in accordance with the Indenture, it must be noted that the General Assembly passed a resolution requesting that the Trustees not make any distributions from the Trust until 2019 so that the trust property would grow for the benefit of future generations, unless such a distribution was required to mitigate or reduce the tax liability of the Trust.

When the Trustees make a decision to distribute a portion of the trust property to the TH, that decision would be based on one of two objectives: to provide benefits for the current generation of TH citizens or to mitigate any tax liability with respect to the Trust’s investment income.

(a) Distributions to the current generation

The Trustees intend to provide annual distributions to the TH that would be used to benefit the current generation of TH citizens. Since the Indenture only provides that the income earned by the Trust must be used to promote, fund or carry out social, community or economic development activities of direct benefit to the TH, the Trustees recommended that the TH establish a policy that would direct how the distributions are used and allocated for the benefit of the current generation. The distribution policy, approved by the General Assembly, provides transparency and accountability as to how the distributions are managed by the TH.

Such distributions require the Trustees to consider the impacts for future generations.

(b) Distributions to mitigate or reduce tax liability

If the Trust is operated in accordance with the Indenture, any income earned in the Trust should not be subject to tax. In general, income earned by the capital would not be subject to tax and any tax on the secondary income would be mitigated if the Trustees make a distribution to the TH.

“Capital” refers to the original funds that were transferred or settled on the Trust by the TH, including the income earned directly from those original funds. Capital does not include secondary income. “Secondary income” is the earnings or income that was made from the income of the capital. In other words, secondary income is the “earnings on earnings.”



It is expected that all secondary income for a taxation year would be paid to the TH since secondary income is taxable in the Trust. If the secondary income is distributed to the TH, it would not be taxable so long as the TH maintains its tax status under the *Tr'ondëk Hwëch'in Self-Government Agreement* as “a public body performing a function of government in Canada” in accordance with the *Income Tax Act* (Canada).

To date, there has not been any secondary income generated that required distributions from the Trust in order to reduce tax liability since the Trustees have organized the affairs of the Trust in order to avoid tax of secondary income. In particular, the operational expenses of the Trust have sheltered the secondary income amounts. However, it is expected that secondary income distributions will be required in the near future in order to avoid taxation.

Although the Trustees may distribute a portion of the capital to the TH or TH citizens, these distributions cannot be more than an aggregate of 2.5 percent of the capital of the Trust within any five-year period, unless the Protector issues a written resolution permitting such a distribution.

Who makes decisions about the use and allocation of the Trust Property distributed from the Trust?

Only the Trustees have the authority to make a decision to make a distribution of the trust property to the TH. However, they have no authorities or powers as to how

the TH may use or allocate the trust property to them. As noted above, the Indenture only provides that the income earned by the Trust must be used to promote, fund or carry out social, community or economic development activities of direct benefit to the TH. As discussed below, the General Assembly directed that the distribution policy would govern the allocation and use of the distributions from the Trust.

Distributions

The TH established a disbursement committee in 2019 to recommend a policy to the General Assembly for the allocation and use of funds distributed from the Trust to the TH. The committee completed its work and a policy was approved by the General Assembly in the fall of 2019. Under this policy, all TH citizens are entitled to an equal share of the distribution made to the TH. In 2020, only those citizens who provided their receipts on or before December 31, 2020 were eligible for the 2nd distribution payment.

We encourage all citizens to contact the TH to obtain a copy of the Distribution Policy and application.

If you have not received an application package, please contact the Registrar Officer at 867-993-7100 ext. 101 to ensure the TH has your correct address and that you are registered as a Tr'ondëk Hwëch'in citizen.

Questions related to disbursements, please contact the Finance Department at 867-993-7100 or toll-free at 1-844-993-7100. You can also email disbursements@trondek.ca.

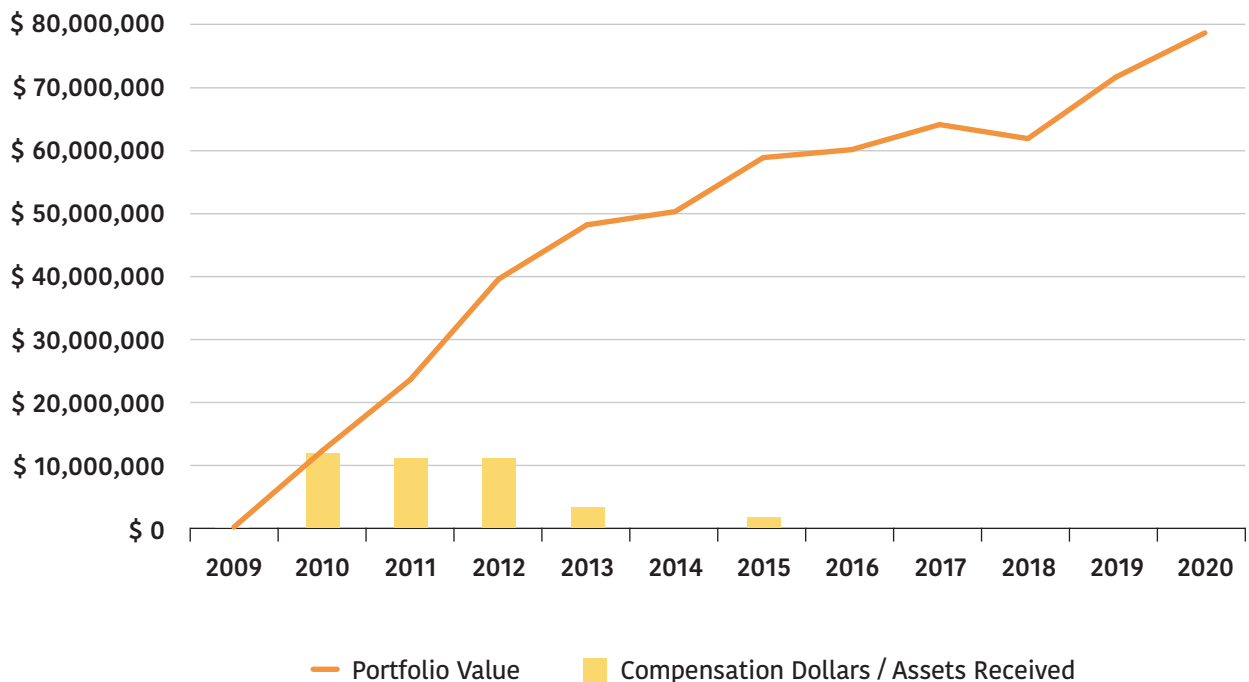
ORGANIZATIONAL STRUCTURE



TR'ONDĚK HWĚCH'IN TRUST PORTFOLIO

Tr'ondĕk Hwĕch'in Trust Portfolio

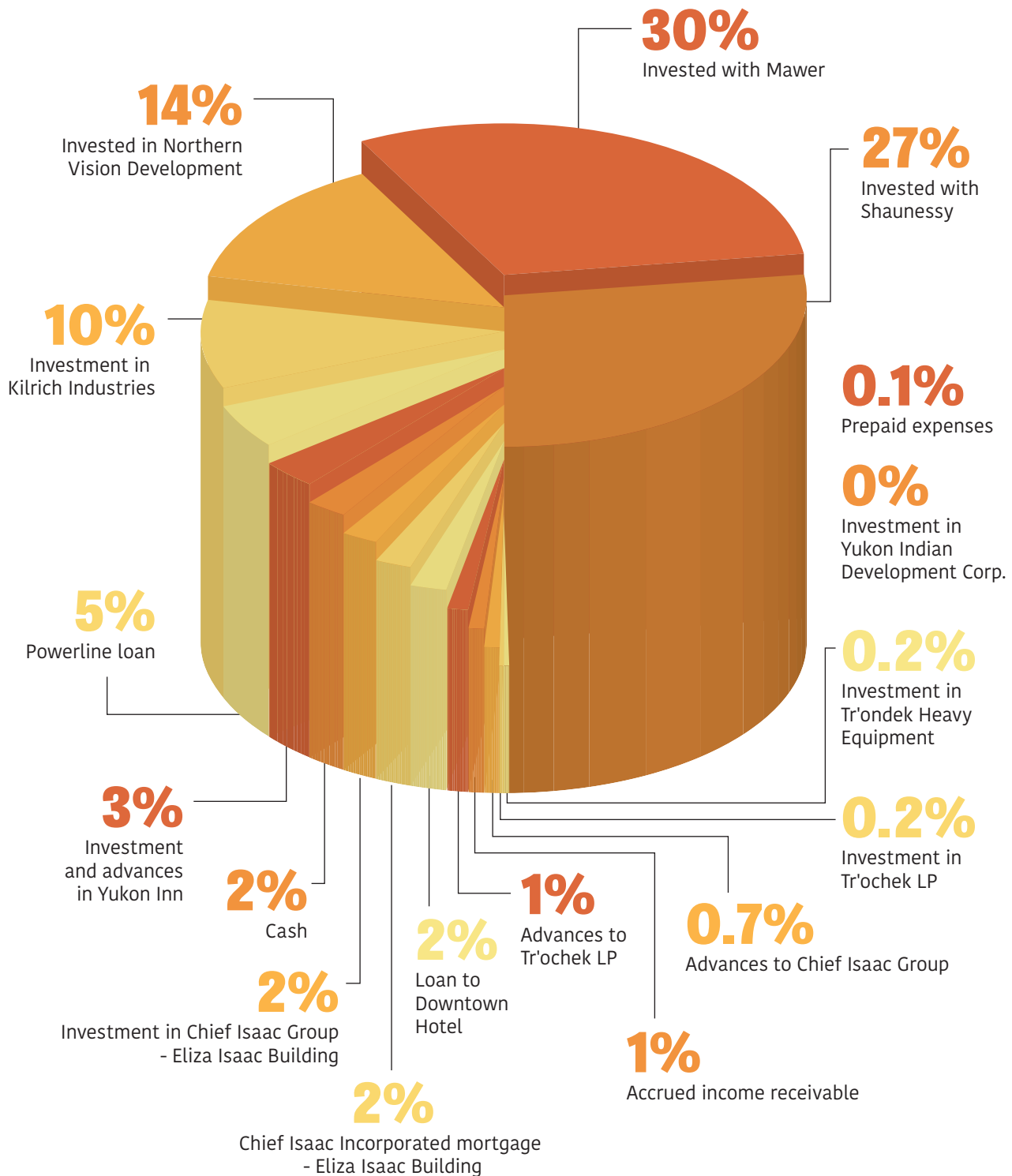
VALUE OF PORTFOLIO SINCE INCEPTION - 2009
AS AT DECEMBER 31, 2020



2010	\$11,773,975	Compensation Dollars settled on Trust
2011	\$11,104,317	Compensation Dollars, Powerline loan, Kilrich, THE settled on Trust
2012	\$11,058,780	Compensation Dollars, CII Group of Companies , Tr'ochĕk LP settled on Trust
2013	\$3,202,121	Compensation Dollars settled on Trust
2015	\$1,724,062	Yukon Inn settled on Trust
2018	\$ 3	Yukon Indian Development Corporation settled on Trust
2019	\$ 2,920,096.17	Federal reimbursement of the compensation loan

Detailed Holdings

AS AT DECEMBER 31, 2020



This chart represents **100%** of the portfolio of the Tr'ondëk Hwëch'in Trust.

T.E. WEALTH INDIGENOUS SERVICES



On behalf of T.E. Wealth's Indigenous Investment Advisory practice, we remain extremely honored to be able to support the Tr'ondëk Hwëch'in Trustees and Community surrounding the Trust's ongoing investment advisory needs. Joining the Trustees in 2018, our role continues to include the provision of independent and objective advisory assistance relating to;

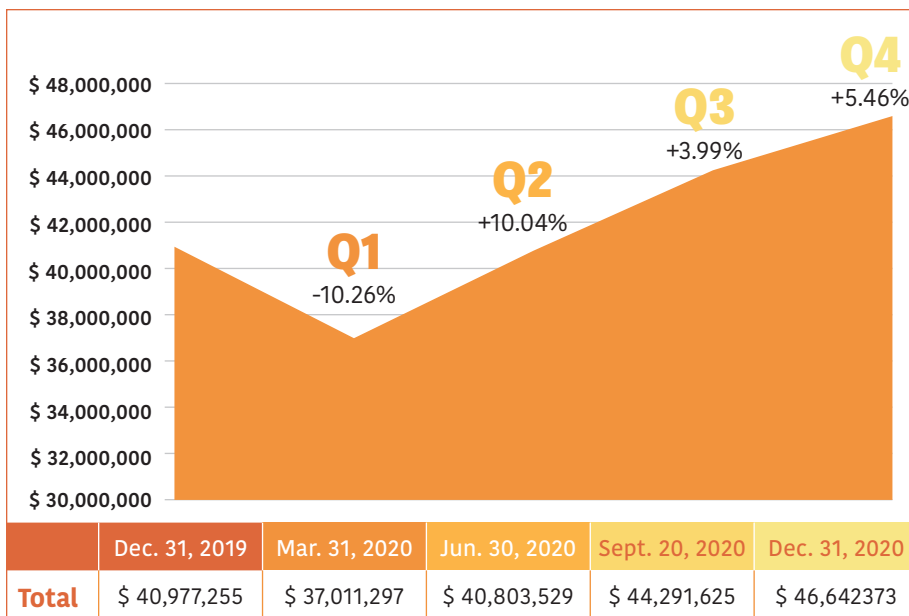
- ▶ Strategy Development to support wealth creation;
- ▶ Citizen communications and consultation (as required);
- ▶ Statement of Investment Policies & Guidelines;
- ▶ Ongoing monitoring/measurement of investments

It remains our objective to assist the Trustees in creating a state of Sustainable Wealth that balances the needs of the present without compromising the ability of future generations to meet their own needs.

"It's about Balance" in an effort to build a prosperous, healthy and culturally-vibrant community. Thank you for allowing us to support you on this important journey!

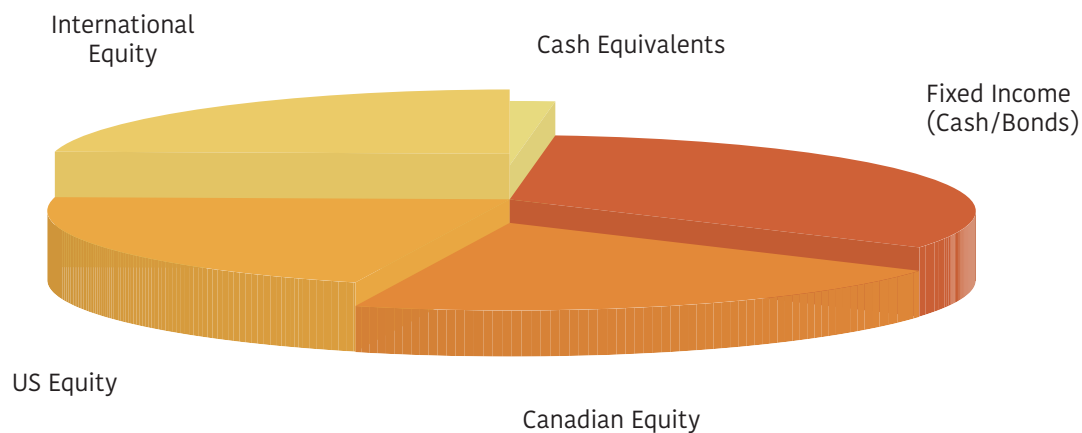
The Year in Review as at December 31, 2020

In reflecting on 2020, it was anything but a normal year due to the global pandemic. Despite one of the deepest economic recessions since the 1930's and stock market declines of over 30% in the first quarter of the year, markets rallied very strong through the balance of 2020 providing very solid returns for the Tr'ondëk Hwëch'in Trust. In short, those investors who stayed the course through such volatility were well compensated as illustrated below.



Asset Mix

FOR THE PERIOD ENDING DECEMBER 31, 2020



	Fixed Income (Cash/Bonds)	Canadian Equity	US Equity	International Equity
Combined Actual %	35.0%	19.7%	20.9%	24.4%
Target %	45.0%	19.0%	18.0%	18.0%
Range %	35.0% – 55.0%	9.0% – 29.0%	8.0% – 28.0%	8.0% – 28.0%

Combined Holdings

AT DECEMBER 31, 2020

	1 Year	3 Years	Inception of T.E. WEalth Reporting
Starting Value	\$ 40,977,255	\$ 44,265,769	\$ 39,878,728
Net Transfers	+ \$ 2,351,506	- \$ 4,938,408	- \$ 3,647,146
Appreciation	+ \$ 3,313,612	+ \$ 7,315,012	+ \$ 10,410,791
Ending Value @ Dec. 31, 2020	\$ 46,642,373	\$ 46,642,373	\$ 46,642,373

*Inception values are effective from commencement of T.E. Wealth reporting at Q1 2017

*Valuations may differ slightly to other financial reporting as a result of differences in accrual rates and foreign exchange conversion rates.

Economic Outlook 2021

As we look into 2021, there are lots of reasons for optimism. Forecasts are for a synchronized global economic expansion. Economic growth in 2021 should be well above average before tapering down towards a more normal run rate thereafter. This should support strong corporate earnings growth and lead to stock market gains. Investors can also take comfort in the fact that interest rates are low, and that central banks are committed to keeping them there for an extended period of time. Although we may see shifts in market spending from consumer goods to services such as travel or dining out, the overall backdrop remains very positive.

While we anticipate a strong year in 2021, there are always reasons for caution. The best defense against any unforeseen challenges in the market place continues to be a long-term focus and a well-diversified portfolio.





CHIEF ISAAC GROUP OF COMPANIES

ESTABLISHED: JUNE 8, 1984 **DATE ACQUIRED:** 2012
100% owned by Tr'ondëk Hwëch'in Trust



The mandate of the Chief Isaac Group of Companies is to maximize profitable and sustainable revenue for our shareholder, the Tr'ondëk Hwëch'in Trust on behalf of all Tr'ondëk Hwëch'in Citizens.

This year has been a challenging year with the covid pandemic but despite that, it has been a year of stabilization and successful growth for Chief Isaac.

Gina Nagano stepped down from our Board in February 2021 after over six years of dedicated service, for the past 12 months as chair. The Board would like to thank her for her immense contribution to the company in terms of leadership, inspiration and her ability to pull the team together during some of the most difficult times that the organization has faced.

The Chief Isaac Board now consists of five members. Joe Fraser was elected as co-chair and continues as a Board member ensuring strong Citizen representation at the highest level. McGarry Selbee, who served previously as CEO, also joins the Board taking the position of co-chair with Joe. Joining them is Kamal Basra who is enormously experienced in financial and wealth management as well as Neil Fletcher who has a background in marketing and communications. Tiana Lemon has also joined the Board as the ex-officio TH Citizen Youth Representative.

This year Chief Isaac has continued to implement the changes identified in the review the Trust asked us to carry out. This has led to a simplification of our organizational structure with three senior managers reporting to our CEO, including Frances Aitken, our new Industrial Manager who is a TH Citizen.

We have also been concentrating on paying off our debt that had accumulated over a number of years. During the last two years, increased cashflow management and financial oversight in conjunction with the sale of significant assets such as our shares in RAB Energy and the TH Administration Building, CIGC has repaid external debts of almost \$6.5 million. This is a reduction of external debts by 65% over two years. CIGC no longer has outstanding debt to the Tr'ondëk Hwëch'in First Nation.

The Whitehorse office was closed at the start of the year which has brought the focus of the organization strongly back to the Traditional Territory and to the head office in Dawson City. The closure has also reduced Chief Isaac's operating costs and the duties performed by staff there have been transferred to the head office in Dawson.

This year we launched the Citizens' Benefit Fund. This fund is paid for by Chief Isaac's commercial partners and provides money for Citizens to use for community and social projects. So far two Citizens have received awards from the fund for continuing education and to support work



with Elders. The fund is made possible by generous contributions for CIGC's corporate partners. Mähsi Cho to ALX, KBL Environmental, Horizon Helicopters, CYR Drilling, Challenger Geomatics and Wildstone Construction for their ongoing commitment to Citizens.

Chief Isaac also launched a Citizens' discount at MacKenzie Petroleum. Any Citizen can get 3 cents off per litre when buying fuel there. See the page on MacKenzie in this Annual Report for full details.

The mining season proved to be quieter than usual last year. Our teams were working at Coffee Creek, Brewery Creek and at the Clinton Creek mine. Our staff were busy looking at other opportunities too and have signed new contracts with the Tr'ondëk Hwëch'in Government for heating oil, with Yukon Energy to supply fuel for their Dawson City power generators and to the Yukon Government to supply fuel for all government buildings, Yukon Housing and the three grader stations as well as for the George Black Ferry for the next three years.

We have a terrific team at Chief Isaac who are the backbone of our organization — Citizens and other local people who are committed and work hard. The reason they work for Chief Isaac is because they understand the integral role our organization plays in serving Citizens and the local community.

Please help them be even more successful and help all Citizens by spending money with Chief Isaac businesses whenever you can.

For more information about our corporation and businesses, please visit ChiefIsaac.ca.

CONTACT:

Joe Fraser, Co-chair

Tel: 867-993-5384

Email: chair@chiefisaac.ca

Chief Isaac Group of Companies

PO Box 1110

Dawson City, YT Y0B 1G0

Tel: 867-993-5384

Email: info@chiefisaac.ca

DIRECTORS:

Joe Fraser, McGarry Selbee, Neil Fletcher, Kamal Basra



LOOK FOR CITIZEN DISCOUNT INFORMATION

Please note: information accurate to June 2021. Discounts are subject to change without notice.



CHIEF ISAAC INC.

ESTABLISHED: JUNE 8, 1984 **DATE ACQUIRED:** 2012
100% owned by Tr'ondëk Hwëch'in Trust



CITIZEN DISCOUNT

Air North

Courtesy of Chief Isaac Incorporated.

Tr'ondëk Hwëch'in citizens are eligible for a 10% discount on airfares.

To qualify for this discount citizens are required to inform Air North that they are a TH citizen and Air North will verify the name with the list they currently have on file, which was provided by TH. There are restrictions on this discount.

The COVID-19 pandemic has certainly been challenging for many businesses in the Yukon and it has been for Chief Isaac Inc. as well. However, there has also been a silver lining for us.

Our custodians have never been busier. We have been taking on new contracts with new clients as well as providing specialist covid-cleaning services to existing clients as well. Monica Hawthorne was promoted this year to Custodial and Security Supervisor and has been working hard to grow this business. New contracts include the RCMP, Health & Social Services, and GroundTruth offices and staff housing.

Monica is also responsible for managing the Eliza Building which is fully occupied by local residents including TH Citizens and we are delighted to have Golden Predator as our tenant in the commercial space on the ground floor. Our recent conversations with the City of Dawson have been fruitful and we have reached agreement on a mutually-agreeable way to meet the Heritage Advisory Committee's requests for some aesthetic changes to the building.

The heavy snow fall this season presented an opportunity for us to take on new snow shovelling contracts for Yukon Housing, the Klondike Development Organization and River West.

On the catering front, our company Chief Isaac-Summit (CIS) was working at Coffee Creek, though with a smaller operation than for the previous couple of years. We also secured the contract for catering at YG's Ogilvie highway camp for the 2021-22 year.

With our increased contracts and support from YG and Federal programs, it has meant that we've been able to keep all our permanent staff, despite the pressures from covid, and even to grow the team as our business has grown.

This puts us in a strong and stable position for the 2021 season and we're looking forward to a much busier one this year now that the covid vaccines have rolled out across the Yukon.

CONTACT:

Heidi Bliedung

Director of Operations

Tel: 867-993-5384, ext. 1006

Cell: 867-993-3556

Email: heidi.bliedung@chiefisaac.ca

Chief Isaac Inc.

PO Box 1110

Dawson City, YT Y0B 1G0

Tel: 867-993-5384

Email: info@chiefisaac.ca

The Dawson Freight Terminal, formerly Kluane Freight Lines has been operating smoothly under the management of Manitoulin. Chief Isaac retains ownership of the property, facility and employees all our dedicated staff that work there.

The partnership with Manitoulin has improved our logistics technology which means better communications and easier billing and shipment tracing. That makes our operation more efficient.

We'd like to be serving more Citizens, so whether you want to send a small package or a large shipment in the Yukon, Canada or the world, give us a call on 1-800-265-1485 with the size and weight and we'll do the rest. Ultimately, your money goes back to the Trust for the good of all Citizens.



CONTACT:

Don Tutin
Manager

Tel: 867-993-5384, ext. 1006

Cell: 867-993-5632

Email: dtutin@manitoulintransport.com

Manitoulin Transport

Lot #13 Callison Way,
Dawson City, YT Y0B 1G0

Tel: 1-800-265-1485

HAN CONSTRUCTION & 536647 YUKON INC.

Formerly Kluane Freight Lines

As of April 1, 2020 both Han Construction Ltd. and 536647 Yukon Inc. (formerly Kluane Freight Lines) were amalgamated into Chief Isaac Inc. for tax purposes.



MACKENZIE PETROLEUM LTD.

ESTABLISHED: 1992 **DATE ACQUIRED:** 2012
100% owned by Tr'ondëk Hwëch'in Trust



It was a quieter mining and tourism season for MacKenzie last year and unfortunately, the business missed out on the fuel contract for Coffee Creek – though the demand from Newmont was much lower than in previous years. We successfully worked with Golden Predator at Brewery Creek to keep them supplied during their exploratory drilling season.

From November 2020, the business was under new management, led by our new Industrial Manager, Frances Aitken. Since she has taken over, business has noticeably increased and she has been successful at winning back customers as well as securing some sizeable bulk contracts.

MacKenzie has secured the TH Government's fuel contract that was tendered competitively, as well as winning a three-year contract to supply the Yukon Government, including all YG and Yukon Housing buildings, the George Black Ferry and the highway grader stations. Recently, the company also won a new contract with Yukon Energy to supply fuel for their power generators.

As part of a commitment to increasing benefits to TH Citizens, MacKenzie is now offering a special 3 cents per litre discount to all Citizens. Of course, the more Citizens buy their fuel from Chief Isaac, the more money goes back into the community and is not being lost outside the Traditional Territory to pay our competitors' shareholders.

We see a bright future for MacKenzie. This year we added another fuel truck to keep up with the increasing demand and are planning to upgrade the pumps and storage facilities in 2021 to improve the service we offer to Citizens and our other customers.

The team at MacKenzie is looking forward to serving you with gas, diesel, aviation fuel, lubes, propane and welding gases. We hope to see you soon!

CONTACT:

Frances Aitken
Industrial Manager

Tel: 867-993-5445

Email: frances.aitken@chiefisaac.ca

MacKenzie Petroleum

103 Callison Way, Callison Subdivision
PO Box 647

Dawson City, YT Y0B 1G0

Tel: 867-993-5445

After hours: 867-993-3715

Fax: 867-993-5452

CITIZEN DISCOUNT

*Citizens receive 3 cents off/per litre
on fuel purchases.*

CHIEF ISAAC MECHANICAL / TR'ONDĖK HEAVY EQUIPMENT

ESTABLISHED: 2012

100% owned by Tr'ondĕk Hwĕch'in Trust



This year was a big year of expansion for Chief Isaac Mechanical. James Henderson joined Sean Aitken as a second mechanic in the fall to keep up with demand. Even now with two mechanics serving customers, the business is still very busy. We are considering adding a third mechanic but we will need to expand the workshop first before we are able to do that. This coming year we're looking at options as to how we can add more workshop space.

Chief Isaac Mechanical has always had a successful tow business and has rescued many Yukoners and visitors stranded at the side of the highway. This year we expanded our service with the purchase of a heavy-duty tow truck. This allows us to recover much larger vehicles and to be able to tow them to our workshop or even down to Whitehorse. Although the wrecker only arrived in December, it is already busy and generating healthy revenues for the business.

This Christmas season Chief Isaac Mechanical provided an on-call emergency service over the Christmas period. This was a service for Citizens and other local people in case they got caught out during the holidays. It proved to be popular and we're planning to run it again this Christmas.

Chief Isaac Mechanical also purchased a new covered trailer to allow us to transport tires we sell as that side of our business grows. Through an arrangement with Fountain Tire, Chief Isaac Mechanical is able to offer tires at Whitehorse prices here in Dawson.

Although the business is busy, we're always happy to serve Citizens and our other customers. If you need automotive work on heavy or light vehicles, new tires or repairs, or need roadside recovery — give us a call on 867-993-6552.



CONTACT:

Frances Aitken, Industrial Manager

Tel: 867-993-5445

Email: frances.aitken@chiefisaac.ca

Chief Isaac Mechanical

Lot #11 Callison Way

Dawson City, YT Y0B 1G0

Tel: 867-993-6552

TR'OCHEK LIMITED PARTNERSHIP/ 39484 YUKON INC.

ESTABLISHED: 2012 **DATE ACQUIRED:** APRIL 2013
100% owned by Tr'ondëk Hwëch'in Trust



Downtown Hotel

Since we purchased the Downtown we have moved it from a under-performing hotel to one that has performed well over the last three years.

In 2021 the focus areas will be continued tightening up of processes and procedures, final improvements in the accounting area for the long term, re-emergence from COVID, completion of the Midnight Sun and plans for soft and grand opening (demand dependent) and finalizing revenue realization from the Caley.

Caley Building

Caley will benefit from rental to contractors as we do not have the need for staff housing.

Midnight Sun remains closed until tourism mobility returns, we will use it for special events this summer.

100 Platinum Road

An offer has been accepted for 100 Platinum Road from Ketz Construction Corp. however, the offer is conditional subject to the results of a Phase 2 Environmental Report. Due to the frozen ground the Environmental Assessment Officer was delayed in taking a test sample. Ketz Construction Corp. expects to have the results by Monday, May 28, 2021. If all goes well, the last condition can be immediately removed and the sale can be completed on or before June 15, 2021.

Discussions are in place with Yukon Wines to view the large garage for a near future rental location to utilize for storage of their wines/coolers.

Approximately 1,000 sq. feet of yard space is rented to Cold Acres for seed to sale of fresh produce which is sold locally.

Ravenshield will be renting an office space (main floor – south side) commencing June 1, 2021 to start a small laser engraving business utilizing his First Nation art on local furniture. The lease to be signed within the week.

CONTACT:

PO Box 1110
Dawson City, YT Y0B 1G0
Tel: 867-993-5384

KILRICH BUILDING CENTRES



ESTABLISHED: 1977 **ACQUIRED:** 2008 **TRANSFERRED:** 2011
41.33% owned by Tr'ondëk Hwëch'in Trust



Kilrich Building Centres strives to be the contractor's choice for professional grade construction materials, custom trusses, building supplies and tools. Founded in 1977, Kilrich is the largest building materials supplier and truss manufacturer north of 60. Based in Whitehorse, Kilrich delivers a full range of building and construction materials to communities across Yukon, Northwest Territories, Northern BC, and Alaska.

Kilrich continues to grow its inventory and services provided to maintain its vision of being "the preferred supplier for the Yukon builder". New product offerings for 2020/2021 include Trex Composite Decking, Bartell Global Compactors & Concrete Equipment, Titan Stone Flooring, Metabo Pneumatic Tools, Simpson Strong Ties, and our own line of exterior doors assembled in-house.

Kilrich had another extremely successful year in 2020, and achieved significant growth for the 7th consecutive year. Kilrich Industries is owned by the Trust (41.33%), Chu N'ikwän Development Corporation (Kwanlin Dün) (25%), dāna Nāye Ventures (12.5%), and the original owners Jet Inc. and Denlin Holdings Ltd. (21.17%).



Kilrich new 28,000 square foot cold storage facility. Opening spring of 2021.

CONTACT:

Kilrich Industries Limited

30 Denver Road
 Whitehorse, YT Y1A 5S7
 Tel: 867-668-5958
 Email: sales@kilrich.ca

DIRECTORS:

Richard Reaume, Dale Kates, Jorn Meier
 and Dustyn Phelps-Van Bibber (Youth Director)



CITIZEN DISCOUNT

Tr'ondëk Hwëch'in citizens are eligible for a discount on building supplies and tools purchased from Kilrich Industries Ltd. — "their best contractor's rate".

Contact Rob Fordham at 867-668-5958 or sales@kilrich.ca to obtain a price quote and identify yourself as a Tr'ondëk Hwëch'in citizen.



NORTHERN VISION DEVELOPMENT LP

ESTABLISHED: 2004 **DATE ACQUIRED:** APRIL 2012
17.69% owned by Tr'ondëk Hwëch'in Trust



Northern Vision Development (NVD) is a leading real estate developer and hotel and commercial/residential property owner and operator in the Yukon.

At the end of 2020 THT owned 19.0% of NVD (making it NVD's largest unitholder) and First Nations entities now own 45%. Both of these unit ownership positions increased due to NVD running an Issuer Bid and Private Placement during the year that saw the total number of units in the partnership decrease by more than 7% while First Nation entities increased their investment in the Partnership.

Companies with investment in hotels saw major impact from COVID lockdowns in 2020 and NVD was no exception. As its portfolio is roughly split between Hotel investment and Residential/Commercial Real Estate Development it saw a decline in value in 2020 due to the lack of tourism mobility worldwide. Accordingly, its Net Asset Value per unit dropped from \$2.90 per unit (fully diluted) at December 31, 2019 to \$2.68 per unit at December 31, 2020. This drop of 9.2% was much less than anticipated and was a result of NVD Hotel Division performance being much better than anticipated due to COVID impacts, while its Real Estate Division posted record results during the year.

The Hotel Division benefited from Mining isolation contracts partially replacing lost tourism revenue and from the fact that NVD turned over the Coast High Country Inn to the Yukon Government on a burdened cost recovery basis to act as an isolation hotel and community health centre. At the same time the renovations were completed on the Midnight Sun Hotel in Dawson, with significant support from CanNOR, but the hotel was not opened. When tourism mobility returns a grand opening will be held and NVD anticipates this hotel being an important addition to the Dawson Downtown Limited Partnership with the Tr'ochëk Limited Partnership.

Net Income for the year was down 43% to \$1.62 million from \$2.85 million a year earlier. The reduction was less than anticipated due to COVID lockdown impacts. Sales of NVD's River's Reach II condominiums were not impacted to the same degree as other operations from COVID related factors and NVD's tenants were assisted by the Yukon Business Relief Fund, which ensured that they were able to continue to pay rent when they had to close. NVD anticipates that it will continue to struggle from lack of tourism mobility in 2021 but that operations should begin to return to normal once vaccines are widely distributed and tourists feel comfortable with travel once again. Domestic travel will rebound first, and international travel is not expected to re-emerge until 2022.

While revenues and capacity utilization are down, NVD is taking the opportunity to invest in its product offering. In particular it will improve and add to its Food and Beverage offering in 2021 with an eye to becoming a leader in Yukon in that segment, as it already is in Hotels and Real Estate rental. Growth in revenue in food and beverage will be the first leg of the COVID lockdown re-emergence strategy with the Partnership continues to focus on growing its Real Estate asset portfolio.

While COVID pressures have forced NVD to cut its workforce and its senior management team, it remains capable of expanding its operations and returning to a growth orientation when the timing is right. It took steps to maintain a strong balance sheet by the end of 2020 and retained almost \$6 million in cash so that it was in a position to capitalize on opportunities as the economies begin to rebound. The board and management are committed to growing NAV and yield values significantly above 2019 levels as soon as economic conditions support such growth.

A total of 16 First Nation Investors are invested in NVD and Yukoner's now own more than 70% of the Partnership. The Trust provides guidance to NVD through board membership (Lori Simcox) and through regular meetings with the Partnership. A change in structure in 2020 gives the Trust a greater degree of influence than it previously had with respect to the board composition at NVD.

CONTACT:

Northern Vision Development LP

Suite 200, 2237 Second Avenue
Whitehorse, YT Y1A 0K7

Tel: 867-668-7886

Email: admin@nvdip.com

DIRECTOR:

Lori Simcox



CITIZEN DISCOUNT

Tr'ondëk Hwëch'in citizens are eligible for a discount on hotel rooms at the Gold Rush Inn and Coast High Country Inn, as follows:

*Winter rate: \$99.00 plus GST
(October – April)*

*Summer rate: \$129.00 plus GST
(May – September)*

The rate at the Edgewater Hotel is \$129.00 plus GST year-round

You must ask for the "Tr'ondëk Hwëch'in Trust" rate when making the reservation and must show your status card or Tr'ondëk Hwëch'in citizen card on check-in, if requested.



DOWNTOWN HOTEL & MIDNIGHT SUN

ESTABLISHED: EARLY 1900'S **DATE ACQUIRED:** JULY 2013
50% owned by Tr'ondëk Hwëch'in Trust



Downtown Hotel



Caley Building

The Downtown Hotel, located in the heart of Dawson City, is a full-service hotel with a lounge, restaurant and conference space. Last year, the business expanded to include the 19-room Midnight Sun Hotel, a higher end product run out of the Downtown, and the 16-room Caley Building, which can be used for staff housing or a hostel and provides some seasonal rental suites.

As with all tourism businesses, 2020 was the most difficult operating year ever. COVID-related challenges led many hotels in Canada, and across the world, to close completely or lose money as they struggled to stay open. Happily, that is not the case with Downtown, where management was able to turn a small profit, due to accessing what business there was, along with government supports.

With the closure of the Yukon border and the vocal opposition to tourism that emerged in Dawson, management opted to keep the newly renovated Midnight Sun and Caley properties closed throughout the year. The business that was available was pushed solely to the Downtown Hotel property.

At the same time, work on the Midnight Sun was slowed down to reduce costs and maximize local employment. The results are dramatic and once it is able to open, the Midnight Sun will set a new standard in Dawson accommodations. For 2021, use of the hotel will likely be limited to special events, unless there is a significant upswing in tourism this summer.

This past year saw significant staff turnover, as the reduced activity led to operational challenges. Coming into the summer season, the hotel is placed well to succeed with adjustments to procedures and controls. Through the roughest months, a long-term rental arrangement with SOVA ensured some minimal, sustained revenue, while also providing a benefit to the broader community.

Before last year, the Downtown saw successive years of significant revenue growth and that trend is expected to continue once tourism returns and the partnership is able to bring the Midnight Sun to market. For 2020, the overall return is well below budget, but is likely as good or better than similar hotels in similar markets. For the seasonal peak periods, the Downtown outperformed the national hotel average and it held its own through the offseason.

The current year is already outperforming the conservative budget that was put forward and the partnership is looking forward to a grand opening of the Midnight Sun in 2022 and a return to growth for the full portfolio.

Through the Tr'ochëk Limited Partnership, the Trust holds a 50% stake in the Downtown Hotel and associated assets. NVD owns the other 50% and operates the hotel through a management agreement that was renewed this past year.

CONTACT:

Downtown Hotel

PO Box 780, Dawson City
YT Y0B 1G0

Tel: 1-800-661-0514

Tel: 867-993-5076

Email: info@downtownhotel.ca



Midnight Sun Hotel



CITIZEN DISCOUNT

Tr'ondëk Hwëch'in citizens are eligible for a discount on hotel rooms at the Downtown Hotel, as follows:

*Winter rate: \$99.00 plus GST
(October – April)*

*Summer rate: \$129.00 plus GST
(May – September)*



YUKON INN

ESTABLISHED: 1970'S **ACQUIRED:** 1996 **TRANSFERED:** 2016
33.33% owned by Tr'ondëk Hwëch'in Trust



CITIZEN DISCOUNT

The guest room nightly rate for Tr'ondëk Hwëch'in citizens is \$109 in winter and \$119 in summer.

When signed up for the Yukon Inn loyalty program, points are earned each stay for additional benefits, including free nights.

The year 2020 brought many challenges to the Yukon Inn, as it did for people throughout the world because of the COVID-19 pandemic.

The first quarter of the year was very busy throughout all the departments of the hotel, until the pandemic was officially called on March 11th. Then, as with other businesses in the accommodation and hospitality sector, drastic declines happened. The restaurant, lounge, bar and meeting rooms had to close following government orders to all such establishments. After a period of time the restaurant, lounge and meeting rooms were able to open after their operational plan was approved by the Yukon Government, and only with reduced capacity and many changes to how food service had to be done during this pandemic.

The Boiler Room Bar remained closed after March 2020, however we took the opportunity during this time to do major renovations, accomplishing the work in-house with our staff. When it reopens in 2021, guests will find a relaxed pub atmosphere with many televisions, lots of bench seating, new tables and chairs in the completely renovated space.

Right from the start of the pandemic, we ensured that our hotel had all the precautions and extra sanitation measures in place for the safety of our guests and staff. We met the government guidelines for allowing guests to quarantine for two weeks in our guest rooms, providing food delivery to the door and taking other steps for precaution and safety. All the extra measures taken at the outset of the pandemic continued throughout the year.

The major capital expenditure again in 2020, as in 2019, was new roofing. Another section of the hotel had the old tar and gravel roofing removed, and replaced with new roofing and drains. Although it is not visible to our guests, this was a major, but necessary, capital investment.

As in the past, we continue to appreciate our many regular guests, as well as those who are new to the Yukon Inn. Our many long term staff, as well as new employees, look forward to seeing our guests at their "home away from home".

The Yukon Inn is equally owned by the Tr'ondëk Hwëch'in Trust, Dakwakada Capital Investments Inc. and Little Salmon Carmacks First Nation.

CONTACT:

Yukon Inn
Joe Beckett, *General Manager*

4220 - 4th Avenue
Whitehorse, YT Y1A 1K1
Email: reservations@yukoninn.com

DIRECTORS:

Jenny Whitehouse, Darwyn Lynn

EMPLOYMENT OPPORTUNITIES

For employment opportunities, please contact the following:

Northern Vision Development Corp

Alexis Brandt,
Director of Human Resources
Tel: 403-910-3813, ext. 1109
Email: abrandt@nvdip.com

Downtown Hotel

Nicole Horlbeck
Tel: 867-993-5346
Email: gm@downtownhotel.ca

Kilrich Industries Limited

Lisa Martin
Tel: 867-668-5958
Email: lisa@kilrich.ca

Yukon Inn

Joe Beckett
Tel: 867-667-2527
Email: joe@yukoninn.com

Chief Isaac Group of Companies

Heidi Bliedung
Tel: 867-993-5384, ext. 1006
Email: heidi.bliedung@chiefissac.ca

The Trust has also worked with its advisors and businesses to create “mentorship” opportunities for citizens. If you are a TH citizen who is interested in becoming a Chartered Accountant, Red Seal Chef, Investment Manager or Hotel & Restaurant Manager, please contact any one of trustees and we will connect you with one of our professionals.





Tr'ondëk Hwëch'in
TRUST

P.O. Box 929
Dawson City, YT Y0B 1G0
Canada

info@thtrust.com

THTRUST.COM